

MC10-G03

03/01/2010 through 02/28/2013

Please distribute to

Facilities

Hillary Osgood Hosgood@mhec.net Phone: (413) 577-0573 FAX: (413) 577-0692

Electric Motors, Pumps, Compressors & Controls

Addenda

- Addendum #1: Carrier Corporation is adding 3 brands to their contract. Click Addendum 1 to view details.
- Addendum #2 Company name change in addition to adding service and installation on all brands. Click on Addendum 2 to view details.
- Addendum #3 This contract is being extended for a period of 1 year commencing on March 1, 2013 and expires on February 28, 2014. Hampden Zimmerman and Johnstone Supply are no longer on contract. Click on addendum #3 to view details.
- Addendum #4 Contract is being extended for a period of (1) year commencing on March 1, 2014 and expires on February 28, 2015. Carrier Commercial Services and First Electric Motors will no longer be on contract effective January 29, 2014. Click on addenda #4 to view details.



Contract Notes

MC10-G03 Electric Motors, Pumps, Compressors & Controls

General Notes on the Contract

- NEW CONTRACT PERIOD: This contract is for a period of three (3) years commencing March 01, 2010 & expires 2/28/2013.
- BID PROCESS: 18 bidders showed interest in participating in this years bid which was posted October 20, 2009. 11 bids received on November 13, 2009. 10 Vendors are being awarded.
- BRANDS: 62 Brands being offered
- NO AWARD: Allied Electronic Had to disqualify this vendor based on the fact that their bid documents were incomplete.

MEMBER CONTRACT INSTRUCTIONS

- Each purchase order issued against the contract should be marked, "MHEC CONSORTIUM CONTRACT - MC10-G03. In addition, when speaking to any contract vendor identify yourselves as an MHEC member.
- Orders may be phoned in to the vendor of your choice if confirming orders are authorized by your school.
 All phone orders must be confirmed in writing and clearly marked, "CONFIRMATION-DO NOT DUPLICATE."
- Use of the contract is left to the discretion of each respective school. No guarantee of volume has been made to the vendors.
- Various types of purchase orders may be issued against the contract, with no dollar limit, by each respective school, at their discretion, for their requirements as they occur. Some schools may use telephoned orders" and procurement credit cards instead of hardcopy orders.
- If you have any questions pertaining to the use of this contract, please call the respective vendor in question.
- Contact the vendors directly to request literature and price lists. Upon request, vendors will supply
 individual written quotes based on the terms of their individual contract, i.e.., if pricing is based on a
 discount off list, the quote will show current list, contract discount and net price. If based on a markup over
 dealer net, it will show dealer net, contract markup and MHEC net price.
- All Net prices, Discounts and Markups shall remain firm throughout the term of the contract.
- Promotional prices and volume discount prices may be available at the time of your purchase. Inquire of each vendor if such promotions are available.
- Some contract vendors listed herein, have agreed to extend their MHEC prices/discounts to the faculty, staff and students of the MHEC member institutions. It shall be clearly understood that any such purchase may only be made by a member of the faculty, staff or student body who can produce appropriate and acceptable school identification; that the person shall be an end-user for educational-research purposes; that payment shall be made in cash upon ordering or as required by the respective vendor; that any such purchase shall be subject to applicable taxes, and that the MHEC and its member institutions shall accept no responsibility for ordering, receiving, payment, or collections.
- MHEC contract information is available to members on the web at http://www.mhec.net.

Product Categories - Use this list to search the Web under Product Categories

Compressors & Parts, Controls, HVAC Equipment & Parts, Motor, Electric & Parts, Pumps, Gas & Electric

Web Page Search Instructions link:

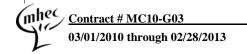
http://www.mhec.net/pdf/search_instructions/SearchInstructions.pdf

If you would like assistance with the web locating product or training at your campus please contact Joan Miller (413) 577-3550 and I will be more than happy to assist you!

Special Notes on Individual Vendors

Capp/USA

Extends their contract offer to all of New England. FOB is destination, freight included. There is no minimum order. Will offer deeper discounts for large quantities.



Carrier Corp.	Extends their contract offer to all of New England. FOB is origin with freight included. There is no minimum order. Offers payment terms of 1.25%/10 Net 30 Days. Additional services provided with labor and material proposals would include energy savings analysis, acquisition of ARRA, federal, state, utility and MTC incentives to lower cost of MHEC member purchases. Carrier has been awarded labor this year which has been a request from many member schools. Capp USA is on contract the Carrier brand but for small commodity materials only.				
Delta Electro Power Inc.	New vendor, family owned - sn Fairhaven , MA. Minimum orde	nall business, located in Cranston, RI and er \$100. 15% restocking fees.			
ENE Systems, Inc.	Extends their offer to Massachusetts, New Hampshire and Rhode Island only. FOB is Origin with freight included. There is no minimum order. Offers .55% discount for achieving high sales volumes. 20% restocking charges on special orders only.				
First Electric Motor Service Inc.	Back on contract from 2007. Small business based out of Woburn, MA. Full service electro/mechanical shops in Woburn & Worcester, MA. \$25 minimum order. 24/7 emergency parts and service, Nstar, Ngrid, and MotorUp Rebates. 25% restocking charges and no returns on custom orders. Will not charge freight for local deliveries.				
FW Webb Company	Extends their offer to all of New England and has 24 locations in Massachusetts. FOB is Destination with freight included for all standard orders. There is no minimum order.				
Hampden/Zimmerman Electric/EW-USESI	Extends their offer to all of New England. Stocking warehouses: Springfield. MA; Wilmington, MA; Boston, MA; Northampton, MA; Middletown, CT. FOB is Destination with freight included. There is no minimum order.				
Johnstone Supply of Braintree/KMF Supply, Inc.	New on contract this year. Based out of Braintree, MA and is a small business. Most recently has been awarded A01-Appliances as well. Offers quantity cost breaks on some products but not all. \$25 minimum order. Will offer a 1% discount on orders processed electronically. CT, ME, Northern NH & VT will be charged freight only. No freight on orders less than 50 lbs.				
Scales Industrial Technologies, Inc.	Back on contract from 2007. S Offers an additional 5% discou	small business with an office located in Meriden, CT. nt on quantities over five.			
Tunstall Associates, Inc.	Small business based in Chicopee, MA. There is a \$100 minimum order. 25% restocking fee.				
New on Contract		No Longer on Contract			
Delta Electro Power Inc. First Electric Motor Serv Johnstone Supply of Bra Scales Industrial Techno	ice Inc. iintree/KMF Supply, Inc.	Allied Electronics, Inc. Hofmann Water Technologies, Inc. Kenyon-Barstow Company, LLC			

MC10-G03

Electric Motors, Pumps, Compressors & Controls

Contract Duration from 03/01/2010 through 02/28/2013

Instructions and Information pertaining to the use of this contract

- 1 Upon request, vendors shall furnish and distribute sufficient copies of their current catalog(s) and/or price list(s), for lines awarded, if applicable, to all the members of the MHEC. We encourage you to create a web page exclusive to our membership for MHEC contract pricing.
- 2 All Net prices, Discounts and Markups shall remain firm throughout the term of the contract.
- 3 Promotional prices and volume discount prices may be available at the time of your purchase.
- 4 Catalogues and price lists may be subject to periodic price adjustments, if applicable, but the discounts will remain fixed throughout the term of the contract. Price increases must be justified by the National Wholesale Price Index or by a manufacturer's increase which is beyond the control of the dealer. Such increases must be approved by the Contracts Coordinator of the MHEC before they are sent out to the membership.
- 5 Upon request, vendors will supply individual written quotes based on the terms of their individual contract, i.e.., if pricing is based on a discount off list, the quote will show current list, contract discount and net price. If based on a markup over dealer net, it will show dealer net, contract markup and MHEC net price.
- Various types of purchase orders may be issued against the contract, with no dollar limit, by each respective school, at their discretion, for their requirements as they occur. Some schools may use "telephoned orders" and Procurement credit cards instead of hardcopy orders.
- 7 The vendor will ship and bill the material requested on each purchase order directly to the respective school. Substitutions will not be allowed without the consent of the ordering department.
- 8 Vendor agrees to indemnify and hold the MHEC member institutions harmless against any claim, suits or judgments by any purchasers against any member institution arising out of the purchase of the goods furnished. Vendor will replace any defective or incorrectly furnished goods.
- The contract award will be published to all the members of the Consortium. Use of the contract will be left to the discretion of each respective member. The MHEC is a broad based membership of public and private higher education institutions and other agencies. Some may have existing contracts that will remain in effect until they end. Future participation is optional and remains the choice of the member.
- In Massachusetts, in accordance with Chapter 29, Section 29C and State Regulation 815 CMR 4.03, standard payment terms for state institutions are Net 30 Days, with interest assessable only after 45 days. 10A. Note any rules which may apply in other New England states.
- 11 Nondiscrimination of Employment and Affirmative Action: The Contractor shall not discriminate against any qualified employee or applicant for employment because of race, color, national origin, ancestry, age, sex, religion, physical or mental handicap, or sexual orientation. The Contractor agrees to comply with all applicable Federal and State statutes, rules and regulations prohibiting discrimination in employment including but not limited to: Title VII of the

Civil Rights Act of 1964; the Age Discrimination in Employment Act of 1967; Section 504 of



the

Rehabilitation Act of 1973; the Americans with Disabilities Act of 1990; M.G.L. C.151B and 151C. 11a Federal Law: Note any additions for other New England States.

Force Majeure: Neither party shall be liable to the other or be deemed to be in breach of this contract for any failure, delay or in rendering performance hereunder arising out of conditions beyond its reasonable control, and without its fault or negligence. Such conditions shall include, but not be limited to acts of God, Government restrictions, acts of terrorism, war, fires,

floods, epidemics, quarantine restrictions, strikes and weather of terrorism, war, fires, floods, epidemics, quarantine restrictions, strikes and weather.

If vendor is performing any labor this applies to you - Wage Rates: Please visit each States' Department of Labor and Development referencing details or Prevailing Wage Rates and how they are to be paid on State Jobs and how payroll records are to be maintained. These rates will hold for the life of the Contract per the AG, Division of Occupational Safety. Note that several of our schools are public and it is the vendor's responsibility to follow the wage rate guidelines if necessary.

 $\label{lem:mass_gov/pageID} MA: http://www.mass.gov/?pageID=elwdagencylanding\&L=4\&L0=Home\&L1=Workers+and+Unions\&L2=Wage+and+Employment+Related+Programs\&L3=Prevailing+Wage+Program\&sid=Elwd$

CT: http://www.ctdol.state.ct.us/wgwkstnd/wgemenu.htm

RI: http://www.dlt.ri.gov/pw/

VT: http://www.vtlmi.info/occupation.cfm

ME: http://www.maine.gov/labor/labor_laws/wagehour.html

NH: http://www.labor.state.nh.us/

State schools may require the successful contractor to sign a Contract for Services Form similar to the UMass/Amherst form - http://www.umass.edu/procurement/Fill-In_Forms/formindex.htm.

NOTE: State school members are required to follow Massachusetts General Law Chapter 149, Sections 26 and 27. Therefore, installation must be based on paying prescribed wage rates in accordance with the Minimum Wage Rates set forth for the appropriate district.

MC10-G03

Electric Motors, Pumps, Compressors & Controls

Contract Duration from 03/01/2010 through 02/28/2013

Ta	ble of Contents - Awarded Vendors and Brands	P
1	Capp/USA Allen Bradley, Asco, Belimo, Bell & Gossett, Carrier, Cleaver Brooks, Dwyer/Mercoid, Fireye, Honeywell Invensys, Johnson, McDonnell Miller, Powers, Quincy, Robertshaw, Siemens, Trane, Watts, White Rodgers	,
2	Carrier Corp. Carrier, United Technologies	
3	Delta Electro Power Inc. ACTech/Lenze Controls, Baldor-Reliance Motors, Controls, Pumps, Bauer Motors, Benshaw Controls, Brook Crompton Motors, Curtis Compressors, Danfoss Controls, Goulds SES Pumps, Groman Rupp-OTS Pumps, Leeson Motors & Controls, Meltric Corp, Moeller, Sew Eurodrive Motors & Controls, Sterlin Motors, Stober Motors, Teco Westinghouse Motors & Controls, Zoeller Pumps	ıg
4	ENE Systems, Inc. Schneider, TAC	
5	First Electric Motor Service Inc. A.O. Smith, Marathon	
6	FW Webb Company Asco, FW Webb, Grundfos, Honeywell, Johnson, Sarco	
7	Hampden/Zimmerman Electric/EW-USESI Cutler-Hammer	
8	Johnstone Supply of Braintree/KMF Supply, Inc. A.O. Smith, Entire Catalog, Goodman, Taco, Tecumseh	
9	Scales Industrial Technologies, Inc. Airtek, Deltech, Domnick Hunter, Gardner Denver, Hankison, Powerex, Quincy, Zander	
10	Tunstall Associates, Inc. Dole, Keflex, Macon Balancing, Macon Controls, Tunstall Steam Products, Watson McDaniel	

Brand and Category Inde

<u>Product Category Key</u> (Use this key for searching on our website)

A Compressors & Parts

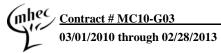
B Controls

C HVAC Equipment & Parts

D Motor, Electric & Parts

E Pumps, Gas & Electric

Brand Name	Product Category	<u>Vendor</u>	<u>Page</u>
A.O. Smith	D	First Electric Motor Service Inc.	17
A.O. Smith	D	Johnstone Supply of Braintree/KMF Supply, Inc.	22
ACTech/Lenze Controls	В	Delta Electro Power Inc.	14
Airtek	Α	Scales Industrial Technologies, Inc.	23
Allen Bradley	D	Capp/USA	10
Asco	E	Capp/USA	10
Asco	С	FW Webb Company	18
Baldor-Reliance Motors, Controls, Pumps	D	Delta Electro Power Inc.	14
Bauer Motors	D	Delta Electro Power Inc.	14
Belimo	С	Capp/USA	10
Bell & Gossett	E	Capp/USA	10
Benshaw Controls	В	Delta Electro Power Inc.	15
Brook Crompton Motors	D	Delta Electro Power Inc.	15
Carrier	С	Capp/USA	10
Carrier	A, C, D, E	Carrier Corp.	12
Cleaver Brooks	E	Capp/USA	10
Curtis Compressors	Α	Delta Electro Power Inc.	15
Cutler-Hammer	D	Hampden/Zimmerman Electric/EW-USESI	20
Danfoss Controls	В	Delta Electro Power Inc.	15
Deltech	Α	Scales Industrial Technologies, Inc.	23
Dole	D	Tunstall Associates, Inc.	25
Domnick Hunter	Α	Scales Industrial Technologies, Inc.	23
Dwyer/Mercoid	D	Capp/USA	10
Entire Catalog	D	Johnstone Supply of Braintree/KMF Supply, Inc.	22
Fireye	E	Capp/USA	10
FW Webb	С	FW Webb Company	18
Gardner Denver	Α	Scales Industrial Technologies, Inc.	23
Goodman	С	Johnstone Supply of Braintree/KMF Supply, Inc.	22
Goulds SES Pumps	Е	Delta Electro Power Inc.	15
Groman Rupp- OTS Pumps	Е	Delta Electro Power Inc.	15
Grundfos	E	FW Webb Company	18
Hankison	A	Scales Industrial Technologies, Inc.	24
Honeywell	C, D	Capp/USA	11



Brand Name Honeywell	Product Category C	<u>Vendor</u> FW Webb Company	<u>Page</u> 18
Invensys	С	Capp/USA	11
Johnson	С	Capp/USA	11
Johnson	С	FW Webb Company	18
Keflex	D	Tunstall Associates, Inc.	25
Leeson Motors & Controls	D	Delta Electro Power Inc.	15
Macon Balancing	D	Tunstall Associates, Inc.	25
Macon Controls	D	Tunstall Associates, Inc.	26
Marathon	D	First Electric Motor Service Inc.	17
McDonnell Miller	E	Capp/USA	11
Meltric Corp	В	Delta Electro Power Inc.	15
Moeller	В	Delta Electro Power Inc.	15
Powerex	Α	Scales Industrial Technologies, Inc.	24
Powers	D	Capp/USA	11
Quincy	Α	Capp/USA	11
Quincy	Α	Scales Industrial Technologies, Inc.	24
Robertshaw	С	Capp/USA	11
Sarco	С	FW Webb Company	18
Schneider	C, D	ENE Systems, Inc.	16
Sew Eurodrive Motors & Controls	D	Delta Electro Power Inc.	15
Siemens	С	Capp/USA	11
Sterling Motors	D	Delta Electro Power Inc.	15
Stober Motors	D	Delta Electro Power Inc.	15
TAC	C, D	ENE Systems, Inc.	16
Taco	E	Johnstone Supply of Braintree/KMF Supply, Inc.	22
Teco Westinghouse Motors & Controls	D	Delta Electro Power Inc.	15
Tecumseh	Α	Johnstone Supply of Braintree/KMF Supply, Inc.	22
Trane	С	Capp/USA	11
Tunstall Steam Products	D	Tunstall Associates, Inc.	26
United Technologies	D	Carrier Corp.	12
Watson McDaniel	D	Tunstall Associates, Inc.	26
Watts	E	Capp/USA	11
White Rodgers	С	Capp/USA	11
Zander	A	Scales Industrial Technologies, Inc.	24
Zoeller Pumps	E	Delta Electro Power Inc.	15

Brand Count: 62

Warranty Key A 1 Year В 1 Year Limited С 12 months D 18 Months E 2 Years F 2 Years Limited G 3 Years Limited Н 5 Years Limited I 90 Days Manufacturer

1 Capp/USA

 Address
 304 Newbury Street
 Contact
 Eric Stankiewicz

 PMB#495
 Boston, MA 02115
 Phone
 800-356-8000

 Email
 estan@cappusa.com
 Tollfree
 800-356-8000

 Web
 www.cappusa.com
 Fax
 866-271-2901

 FEI #
 231412101

Capp/USA offers the following brands at various discounts outlined below. Price lists and catalogs are available upon request.

Return Policy Factory policy applies on Non stock items, Stock items No Restocking Fee

Major Credit Cards Visa, M/C & Amex

<u>Delivery</u> Stock 2-3 days-Non Stock, varies per factory

<u>Cash Terms</u> Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Destination
Freight Included
Minimum Order None

Additional Terms Reference MHEC MC10-G03 on quotations & purchase orders

Contract extended to New England States:

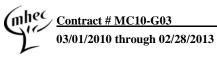
Yes	No	Pending	Restricted	Restrictions Defined
СТ				
MA				
ME				
NH				
RI				
VT				

Remit

Accounts Payable P.O. Box 127 201 Marple Ave Clifton Heights, PA 19018

Phone: 610-394-1173 TollFree: 800-356-8000 Fax: 800-237-3292

Brand: Allen Bradley		Warra	anty	
Motor, Electric & Parts	Switchs-Instruments	Α	15%	Discount off List
Brand: Asco		Warra	anty	
Pumps, Gas & Electric	Redhat-HVAC Controls	Α	20%	Discount off List
Brand: Belimo		Warra	anty	
HVAC Equipment & Parts	Air Controls-HVAC Controls	Α	55%	Discount off List
Brand: Bell & Gossett		Warra	anty	
Pumps, Gas & Electric	Process-HVAC Controls	Α	40%	Discount off List
Brand: Carrier		Warra	anty	
HVAC Equipment & Parts	Totaline-HVAC Controls	Α	35%	Discount off List
Brand: Cleaver Brooks		Warranty		
Pumps, Gas & Electric	Boiler Controls-HVAC Controls	Α	2%	Discount off List
Brand: Dwyer/Mercoid		Warra	anty	
Motor, Electric & Parts	Switchs-Instruments	Α	8%	Discount off List



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Brand: Fireye		Warra	nty	
Pumps, Gas & Electric	FSG-HVAC Controls	Α	40%	Discount off List
Brand: Honeywell		Warranty		
HVAC Equipment & Parts	Residential-HVAC Controls	E	63%	Discount off List
Motor, Electric & Parts	IAC-Instruments	E	3%	Discount off List
Brand: Invensys		Warra	nty	
HVAC Equipment & Parts	Controline-HVAC Controls	А	65%	Discount off List
Brand: Johnson		Warra	nty	
HVAC Equipment & Parts	CTLS Group-HVAC Controls	А	63%	Discount off List
Brand: McDonnell Miller		Warra	nty	
Pumps, Gas & Electric	Boiler Controls-HVAC Controls	А	35%	Discount off List
Brand: Powers		Warra	nty	
Motor, Electric & Parts	Process-HVAC Controls	А	30%	Discount off List
Brand: Quincy		Warra	nty	
Compressors & Parts	Climate Controls-HVAC Controls	А	15%	Discount off List
Brand: Robertshaw		Warra	nty	
HVAC Equipment & Parts	Uniline-HVAC Controls	Α	62%	Discount off List
Brand: Siemens		Warra	nty	
HVAC Equipment & Parts	Powers-HVAC Controls	Α	65%	Discount off List
Brand: Trane		Warra	nty	
HVAC Equipment & Parts	Servicefirst-HVAC Controls	А	18%	Discount off List
Brand: Watts		Warra	nty	
Pumps, Gas & Electric	Boiler Controls-HVAC Controls	Α	25%	Discount off List
Brand: White Rodgers		Warra	nty	
HVAC Equipment & Parts	HVAC Controls	Α	56%	Discount off List

2 Carrier Corp.

<u>Address</u> 780 Dedham Street <u>Contact</u> Peter Kazarian

Suite 100

Canton, MA 02021 Phone 781-774-6344

<u>Email</u> peter.kazarian@carrier.utc.com <u>Tollfree</u>

 Web
 www.carrier.utc.com
 Fax
 860-660-9860

 FEI #
 06099716

Carrier Corp. offers their own brand at discounts outlined below. Price lists and catalogs are available upon request.

Return Policy Returns are subject to 10% restocking fee, \$50 minimum, special orders no

return policy.

<u>Major Credit Cards</u> Visa, M/C, Amex & Discover <u>Delivery</u> Within 3 Days of our receipt

<u>Cash Terms</u> Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Origin
Freight Included
Minimum Order None

Additional Terms 1.25/10, Net 30 Days

Contract
extended to
New England
States:

Yes	No	Pending	Restricted	Restrictions Defined
СТ				
MA				
ME				
NH				
RI				
VT				

OrdersOrdersJoe WilliamsPeter Kazarian24 Autumn Pond Park780 Dedham Street

P.O. Box 751 Suite 100

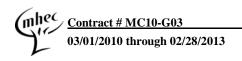
 Greenland, NH 03840
 Canton, MA 02021

 Phone: 603-433-6640
 Phone: 781-774-6344

 Fax: 603-433-6640
 Fax: 781-774-6398

MA, RI, CT, VT

Brand: Carrier		Warra	inty	
Compressors & Parts	All	Α	20%	Discount off List
HVAC Equipment & Parts	Dryers & filters-All	Α	20%	Discount off List
Motor, Electric & Parts	All	Α	20%	Discount off List
Motor, Electric & Parts	Building controls-Entire line	Α	20%	Discount off List
Motor, Electric & Parts	Engineering labor		10%	Discount off List
Motor, Electric & Parts	Field technician labor		10%	Discount off List
Motor, Electric & Parts	Project management labor		10%	Discount off List
Pumps, Gas & Electric	All	Α	20%	Discount off List
Brand: United Technologies		Warra	anty	
Motor, Electric & Parts	Distributed Generation	Α	20%	Discount off List
Motor, Electric & Parts	Sustainable/Green/Renewable solutions	Α	20%	Discount off List



Carrier Corp.

Carrier Corp. SPECIAL INSTRUCTIONS

Services

Wage Rates: Please visit each States' Department of Labor and Development referencing details or Prevailing Wage Rates and how they are to be paid on State Jobs and how payroll records are to be maintained. These rates will hold for the life of the Contract per the AG, Division of Occupational Safety. Note that several of our schools are public and it is the vendor's responsibility to follow the wage rate guidelines if necessary. MA:http://www.mass.gov/?pageID=elwdagencylanding&L=4&L0=Home&L1=Workers+and+Unions&L2=Wage+and+Employment+Related+Programs&L3=Prevailing+Wage+Program&sid=Elwd

CT: http://www.ctdol.state.ct.us/wgwkstnd/wgemenu.htm

RI: http://www.dlt.ri.gov/pw/

VT: http://www.vtlmi.info/occupation.cfm

ME: http://www.maine.gov/labor/labor laws/wagehour.html

NH: http://www.labor.state.nh.us/

State schools may require the successful contractor to sign a Contract for Services Form similar to the UMass/Amherst form - http://www.umass.edu/procurement/Fill-In Forms/formindex.htm.

NOTE: State school members are required to follow Massachusetts General Law Chapter 149, Sections 26 and 27. Therefore, installation must be based on paying prescribed wage rates in accordance with the Minimum Wage Rates set forth for the appropriate district.

3 Delta Electro Power Inc.

 Address
 215 Niantic Ave Cranston, RI 02907
 Contact Phone Cranston, RI 02907
 Email Phone Phone Phone Remail Phone Remail Phone Remail Phone Remail Remail Remail Phone Remail Remai

Delta Electro Power Inc. offers the following brands at various discounts outlined below. Price lists and catalogs are available upon request.

Return Policy Items need to be returned in original packaging with a 15% restocking fee.

Major Credit Cards Visa, M/C, Amex & Discover Delivery Once Received same or Next Day

<u>Cash Terms</u> Net 30 Days

Offer Extended Offer is NOT extended to Faculty, Staff & Students

FOB Origin
Freight Additional
Minimum Order \$100.00

Additional Terms Reference MHEC MC10-G03 on quotations & purchase orders

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
СТ				
MA				
ME				
NH				
RI				
VT				

Orders Sales Rep Sales Rep Jim Rapoza Tony Rapoza Steve Bard 215 Niantic Ave 215 Niantic Ave 215 Niantic Ave Cranston, RI 02907 Cranston, RI 02907 Cranston, RI 02907 Phone: 401-944-8350 Phone: 401-944-8350 Phone: 401-944-8350 TollFree: 800-272-8350 Fax: 401-944-8380 Fax: 401-944-8380

Fax: 401-944-8350 Email: tonyr@deltamotor.com Email: steveb@deltamotor.com

Email: jimr@deltamotor.com CT, RI, MA CT, RI

CT, RI, MA

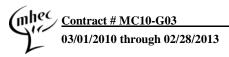
Sales RepSales RepTom MarshalRandy ReisPeter Gately

215 Niantic Ave Cranston, RI 02007 Cranston, RI 02907 Cranston, RI 02907 Phone: 401-994-8350 Phone: 508-997-0582 Phone: 508-997-0582 Fax: 401-944-8380 Fax: 401-944-8380 Fax: 401-944-8380

Email: tomm@deltamotor.com Email: randyr@deltamotor.com Email: peterg@deltamotor.com

CT, RI, MA RI, MA MA, RI

Brand: ACTech/Lenze Controls		Warranty		
Controls	All	Α	25%	Discount off List
Brand: Baldor-Reliance Motors, Controls, Pumps		Warrar	nty	
Motor, Electric & Parts	All	Α	30%	Discount off List



Delta Electro Power Inc

Brand: Bauer Motors		Warra	nty		
Motor, Electric & Parts	All	Α	25%	Discount off List	
Brand: Benshaw Controls		Warra	nty		
Controls	All	Α	25%	Discount off List	
Brand: Brook Crompton Motors	Brand: Brook Crompton Motors		nty		
Motor, Electric & Parts	All	Α	30%	Discount off List	
Brand: Curtis Compressors		Warra	nty		
Compressors & Parts	All	Α	10%	Discount off List	
Brand: Danfoss Controls		Warra	nty		
Controls	All	Α	25%	Discount off List	
Brand: Goulds SES Pumps		Warra	nty		
Pumps, Gas & Electric	All	Α	25%	Discount off List	
Brand: Groman Rupp- OTS Pun	nps	Warra	nty		
Pumps, Gas & Electric	All	Α	10%	Discount off List	
Brand: Leeson Motors & Contro	ols	Warra	Warranty		
Motor, Electric & Parts	All	Α	25%	Discount off List	
Brand: Meltric Corp		Warranty			
Controls	Plugs	Α	15%	Discount off List	
Brand: Moeller		Warra	nty		
Controls	All	Α	30%	Discount off List	
Brand: Sew Eurodrive Motors &	Controls	Warra	Warranty		
Motor, Electric & Parts	Gear Motors	Α	25%	Discount off List	
Brand: Sterling Motors		Warra	Warranty		
Motor, Electric & Parts	All	Α	30%	Discount off List	
Brand: Stober Motors		Warra	nty		
Motor, Electric & Parts	All	А	25%	Discount off List	
Brand: Teco Westinghouse Mo	tors & Controls	Warra	nty		
Motor, Electric & Parts	All	Α	40%	Discount off List	
Brand: Zoeller Pumps		Warra	nty		
Pumps, Gas & Electric	All	Α	10%	Discount off List	

4 ENE Systems, Inc.

<u>Address</u> 480 Neponset Street <u>Contact</u> John King

Canton, MA 02021 Phone 781-828-6770 x231

<u>Email</u> jking@enesytems.com <u>Tollfree</u>

Web www.enesystems.com <u>Fax</u> 781-828-7097

<u>FEI #</u> 042956130

ENE Systems, Inc. offers the following brands at discounts outlined below. Price lists and catalogs are available upon request.

<u>Return Policy</u> No restocking charge on stock items, 20% on special orders.

Major Credit Cards Visa, M/C, Amex & Discover

Delivery In stock 2 days, non-stock 10 days

<u>Cash Terms</u> Net 30 Days

Offer Extended Offer IS extended to Faculty and Staff only

FOB Origin

<u>Freight</u> Included on standard deliveries

Minimum Order None

Additional Terms Reference MHEC MC10-G03 on quotations & purchase orders

Contract
extended to
New England
States:

Yes	No	Pending	Restricted	Restrictions Defined
	СТ			
MA				
	ME			
NH				
RI				
	VT			

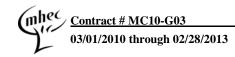
Orders

Beata Krason 480 Neponset Street Canton, MA 02021 Phone: 781-828-6770 x231

Fax: 781-828-7097

Email: bkrason@enesystems.com

Brand: Schneider		Warrar	nty	
HVAC Equipment & Parts	All	Α	55%	Discount off List
Motor, Electric & Parts	All	А	55%	Discount off List
Brand: TAC		Warrar	nty	
HVAC Equipment & Parts	All	Α	55%	Discount off List
Motor, Electric & Parts	All	А	55%	Discount off List



5 First Electric Motor Service Inc.

Address 73 Olympia Ave <u>Contact</u> Carl Graf

Woburn, MA 01801 Phone 781-491-1137

<u>Email</u> cgraf@firstelectricmotor.com <u>Tollfree</u>

Webwww.firstelectricmotor.comFax781-491-1102Small BusinessFEI #043011935

First Electric Motor Service Inc. offers the following brands at discounts outlined below. Price lists and catalogs are available upon request.

Return Policy 25% restocking fee, no returns on custom orders

Major Credit Cards Visa, M/C & Amex

<u>Delivery</u> 1 day if in stock, same day if RUSH order

<u>Cash Terms</u> Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Origin

<u>Freight</u> Included under certain circumstances

Minimum Order \$25.00

Additional Terms Reference MHEC MC10-G03 on quotations & purchase orders

Contract
extended to
New England
States:

Yes	No	Pending	Restricted	Restrictions Defined
СТ				
MA				
ME				
NH				
RI				
VT				

Remit

Accounts Receivable 73 Olympia Ave. Woburn, MA 01801 Phone: 781-491-1100 Fax: 781-491-1102

Email: creditdept@firstelectricmotor.com

Brand: A.O. Smith		Warranty	
Motor, Electric & Parts	HVAC Motors-Electric	C 50%	Discount off List
Brand: Marathon		Warranty	
Motor, Electric & Parts	HVAC Motors-Electric	C 45%	Discount off List

6 FW Webb Company

<u>Address</u> 160 Middlesex Turnpike <u>Contact</u> Dean Plouffe

Bedford, MA 01730 Phone 781-272-6600 X106

<u>Email</u> dean@fwwebb.com <u>Tollfree</u>

 Web
 www.FWWEBB.com
 Fax
 781-275-3354

 FEI #
 04-1952890

FW Webb Company offers the following brands at various discounts outlined below. Price lists and catalogs are available upon request.

Return Policy Restocking charges on non stock material as dictated by manufacturer

Major Credit Cards Visa, M/C, Amex & Discover Delivery 1-2 days for stock material

<u>Cash Terms</u> Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Destination
Freight Included
Minimum Order None

Additional Terms Reference MHEC MC10-G03 on quotations & purchase orders

Contract
extended to
New England
States:

Yes	No	Pending	Restricted	Restrictions Defined
СТ				
MA				
ME				
NH				
RI				
VT				

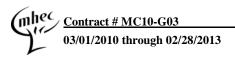
Orders Remit

Bob Mallett Accounts Receivable
135 Industrial Drive 160 Middlesex Turnpike
Northampton, MA 01060 Bedford, MA 01730
Phone: 413-586-8100 Phone: 781-272-6600

Fax: 413-586-6280 Fax: 781-275-3354

Email: bob@fwwebb.com

Brand: Asco		Warranty	
HVAC Equipment & Parts	All	J 18%	Discount off List
Brand: FW Webb		Warranty	
HVAC Equipment & Parts	Pump Repairs	J \$80.00/hr	
Brand: Grundfos		Warranty	
Pumps, Gas & Electric	All	J 50%	Discount off List
Brand: Honeywell		Warranty	
HVAC Equipment & Parts	All	J 60%	Discount off List
Brand: Johnson		Warranty	
HVAC Equipment & Parts	All	J 60%	Discount off List
Brand: Sarco		Warranty	
HVAC Equipment & Parts	Controls	J 5%	Discount off List
HVAC Equipment & Parts	Equipment	J 15%	Discount off List
HVAC Equipment & Parts	Parts	J 5%	Discount off List



FW Webb Company

7 Hampden/Zimmerman Electric/EW-USESI

 Address
 274 Taylor Street
 Contact
 Rich Morini

 Springfield, MA 01105
 Phone
 413-730-6717

 Email
 r.morini@ew-inc.com
 Tollfree
 800-649-6407 x6717

 Web
 www.hzelectric.com
 Fax
 413-781-3512

 FEI #
 06-0864003

Hampden/Zimmerman Electric offers the Cutler-Hammer brand at various discounts outlined below. Price lists and catalogs are available upon request.

Return Policy Unopened, stock items can be returned without penalty. Special order

items may carry a re-stock fee per the manufacturer.

Major Credit Cards Visa, M/C & Amex

Delivery 24-48 hours-stock; Specials per manufacturer

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty and Staff only

<u>FOB</u> Destination for items shipped from our stock; Origin for direct/special order

shipments.

Freight Freight is prepaid on stock and many direct ship orders. Expedited or small

volume direct ship orders may be freight added, per manufacturer.

Minimum Order None

<u>Additional Terms</u> Reference MHEC MC10-G03 on quotations & purchase orders

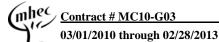
Contract
extended to
New England
States:

Yes	No	Pending	Restricted	Restrictions Defined
СТ				Southern Maine, Southern NH &
MA				Southern Vt only
ME				
NH				
RI				
VT				

Sales Rep Remit Sales Rep Robin Guay Kit Alexander Bill Smith P.O. Box 1605 Standard Electric Standard Electric Springfield, MA 01101-1605 170 Pondview Drive 14 Jewel Drive Phone: 413-730-6701 Meriden, CT 06450 Wilmington, MA 01887 TollFree: 800-649-6407 x6701 Phone: 203-237-8944 Phone: 978-988-3193 Fax: 203-235-5643 Fax: 978-661-1869 Fax: 413-781-3512

CT Eastern MA, NH, RI

Brand: Cutler-Hammer Warranty Motor, Electric & Parts 6-Motor Controls - AA-Combination Starters & D 16.25% Discount off book/list Motor, Electric & Parts D Discount off book/list 6-Motor Controls - AB-Contactors & Accessories 16.25% Motor. Electric & Parts 6-Motor Controls - AC-Electronic Overloads D 76.87% Discount off book/list Motor, Electric & Parts 6-Motor Controls - AK5-Definite Purpose D 72.60% Discount off book/list Contactors & Accessories Motor, Electric & Parts 6-Motor Controls - LH-Micro-Drives D 38.00% Discount off book/list Motor, Electric & Parts 6-Motor Controls - LK-Fan & Pump Drives D 32.00% Discount off book/list Motor, Electric & Parts 6-Motor Controls - LL-General Purpose Drives D 32.00% Discount off book/list 60.00% Motor, Electric & Parts 6-Motor Controls - LO-10250T Pushbutton Stations Discount off book/list Motor, Electric & Parts 6-Motor Controls - LW-Special Purpose Drives D 32.00% Discount off book/list Motor, Electric & Parts 6-Motor Controls - MB/GH-M22 Pushbutton 75.00% Discount off book/list Stations



Brand: Cutler-Hammer		Warranty				
Motor, Electric & Parts	6-Motor Controls - SCB-IEC Style Mini Contactors & Accessories	D	70.00%	Discount off book/list		
Motor, Electric & Parts	6-Motor Controls - SCG-Overload Devices	D	76.87%	Discount off book/list		
Motor, Electric & Parts	6-Motor Controls - SD-Manual Starters	D	76.87%	Discount off book/list		
Motor, Electric & Parts	6-Motor Controls - Special-Custom Controls & Panels	D	32.00%	Discount off book/list		

8 Johnstone Supply of Braintree/KMF Supply, Inc.

<u>Address</u> Contact Ron Jenner 180 Allen Street Braintree, MA 02184 Phone 781-356-1664 ronjenner@johnstone156.com Tollfree 800-498-1664 Email Web www.johnstonesupply.com Fax 781-356-1954 Small Business FEI# 04-3168116

Johnstone Supply of Braintree/KMF Supply, Inc. offers brands at various discounts outlined below. In addition Johnstone is offering their entire Johnstone Supply List Price Catalog at 50%/10%. Price lists and catalogs are available upon request.

Return Policy Our return goods policy is that there would be a re-stocking fee based on

whether it was a special order or not and if the Vendor charges that fee.

Major Credit Cards Visa, M/C, Amex & Discover

<u>Delivery</u> 3 days for regular orders, 1-2 weeks for special orders

<u>Cash Terms</u> Net 30 Days

Offer Extended Offer IS extended to Faculty and Staff only

FOB Destination

Freight No Freight under 50#'s

Minimum Order \$25.00

Additional Terms Reference MHEC MC10-G03 on quotations & purchase orders

Contract
extended to
New England
States:

Yes	No	Pending	Restricted	Restrictions Defined
			СТ	CT, ME, Northern NH & VT will be
MA				charged freight
			ME	
			NH	
RI				
			VT	

 Orders
 Remit

 Johnstone Supply
 Cathy Cordeiro

 180 Allen Street
 180 Allen Street

 Braintree, MA 02184
 Braintree, MA 02184

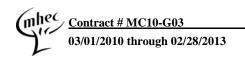
 Phone: 781-356-1664
 Phone: 781-356-1664 x10

 TollFree: 800-498-1664
 TollFree: 800-498-1664

TollFree: 800-498-1664 TollFree: 800-498-1664 Fax: 781-356-1954 Fax: 781-356-5151

Email: johnstone@johnstone156.com Email: cathycordeiro@johnstone156.com

Brand: A.O. Smith		Warra	inty	
Motor, Electric & Parts	All	Α	50%/10%/5%	Discount off A.O. Smith
Brand: Entire Catalog		Warra	inty	
Motor, Electric & Parts	Controls, Compressors, HVAC & Parts-Pumps, Gas & Electric	Α	50%/10%	Discount off Johnstone
Brand: Goodman		Warra	inty	
HVAC Equipment & Parts	All	Α	50%/10%/5%	Discount off Goodman
Brand: Taco		Warra	inty	
Pumps, Gas & Electric	All	Α	50%/10%	Discount off Taco
Brand: Tecumseh		Warra	inty	
Compressors & Parts	All	Α	50%/10%/5%	Discount off Tecumseh



9 Scales Industrial Technologies, Inc.

<u>Address</u> 290 Pratt St. <u>Contact</u> Lisa Hill

 Meriden, CT 06450
 Phone
 203-630-5555

 Email
 Ihill@scalesair.com
 Tollfree
 800-627-9578

 Web
 www.scalesindtech.com
 Fax
 203-630-5559

Small Business FEI #

Scales Industrial offers brands at various discounts outlined below. Price lists and catalogs are available upon request.

Return Policy None

Major Credit Cards Visa, M/C, Amex & Discover

<u>Delivery</u> Compressors 2-4 weeks, Parts-2 weeks

<u>Cash Terms</u> Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Origin
Freight Included
Minimum Order \$25.00

Additional Terms Reference MHEC MC10-G03 on quotations & purchase orders

Contract
extended to
New England
States:

Yes	No	Pending	Restricted	Restrictions Defined
СТ				
MA				
ME				
NH				
RI				
VT				

Sales Rep

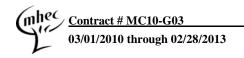
Inside Sales Dept.

,

Phone: 203-630-5550

Email: salesma@scalesair.com

Brand: Airtek		Warrar	nty	
Compressors & Parts	Dryers, Filters, Drains-Entire line	В	10% Discount off List	Quantities 5-10 15%
Compressors & Parts	Parts Only-Entire line	I	10% Discount off List	
Brand: Deltech		Warrar	nty	
Compressors & Parts	Dryers, Filters, Drains-Entire line	В	10% Discount off List	Quantities 5-10 15%
Compressors & Parts	Parts Only-Entire line	1	10% Discount off List	
Brand: Domnick Hunter		Warrar	nty	
Compressors & Parts	Dryers, Filters, Drains-Entire line	В	10% Discount off List	Quantities 5-10 15%
Compressors & Parts	Parts Only-Entire line	I	10% Discount off List	
Brand: Gardner Denver		Warrar	ntv	



Scales Industrial Technologies, Inc

Brand: Gardner Denver		Warrar	nty	
Compressors & Parts	Compressors-R & PL Reciprocating	Н	30% Discount off List	Quantities 5-10 35%
Compressors & Parts	Compressors-Rotary Screw	F	10% Discount off List	Quantities 5-10 15%
Compressors & Parts	Compressors-RV Reciprocating	F	30% Discount off List	Quantities 5-10 35%
Compressors & Parts	Dryers, Filters, Drains-Entire line	В	10% Discount off List	Quantities 5-10 35%
Compressors & Parts	Parts Only-Entire line	1	10% Discount off List	
Brand: Hankison		Warrar	nty	
Compressors & Parts	Dryers, Filters, Drains-Entire line	В	10% Discount off List	Quantities 5-10 15%
Compressors & Parts	Parts Only-Entire line	I	10% Discount off List	
Brand: Powerex		Warrar	nty	
Compressors & Parts	Compressors-Lubricated	В	30% Discount off List	Quantities 5-10 35%
Compressors & Parts	Compressors-Oilless	G	30% Discount off List	Quantities 5-10 35%
Compressors & Parts	Parts only-Entire Line	В	10%	Discount off List
Brand: Quincy		Warrar	nty	
Compressors & Parts	Compressors-QR Reciprocating	Н	15% Discount off List	Quantities 5-10 20%
Compressors & Parts	Compressors-QT & PLT Reciprocating	В	15% Discount off List	Quantities 5-10 20%
Compressors & Parts	Compressors-Rotary Screw Compressor	Н	10% Discount off List	Quantities 5-10 15%
Compressors & Parts	Dryers, Filters, Drains-Entire line	В	10% Discount off List	Quantities 5-10 15%
Compressors & Parts	Parts Only-Entire line	1	10% Discount off List	
Brand: Zander		Warrar	nty	
Compressors & Parts	Dryers, Filters, Drains-Entire line	В	10% Discount off List	Quantities 5-10 15%
Compressors & Parts	Parts Only-Entire line	1	10% Discount off List	

10 Tunstall Associates, Inc.

 Address
 118 Exchange Street
 Contact
 Chris Shea

 Chicopee, MA 01013
 Phone
 413-594-8695

 Email chris@tunstall-inc.com
 Tollfree
 800-423-5578

 Web www.tunstallonline.com
 Fax
 413-598-8109

 Small Business
 FEI #
 042766510

Tunstall Associates, Inc. offers brands at various discounts outlined below. Price lists and catalogs are available upon request.

Return Policy 25% Restocking Fee RGA Required to return

Major Credit Cards Visa, M/C, Amex & Discover

<u>Delivery</u> 1 Week ARO <u>Cash Terms</u> Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

<u>FOB</u> Origin

Freight is pre-paid & added

Minimum Order \$100.00

Additional Terms Reference MHEC MC10-G03 on quotations & purchase orders

Contract
extended to
New England
States:

Yes	No	Pending	Restricted	Restrictions Defined
СТ				
MA				
ME				
NH				
RI				
VT				

OrdersRemitSales RepWoody TunstallAccounts ReceivableMike Roy

 118 Exchange Street
 P.O. Box 434
 118 Exchange Street

 Chicopee, MA 01013
 Springfield, MA 01101
 Chicopee, MA 01013

 Phone: 413-594-8695
 Phone: 413-594-8695
 Phone: 413-594-8695

 TollFree: 800-423-5578
 Fax: 413-598-8190

ME, VT, NH, CT, MA & RI

Sales Rep Sales Rep

 Billy Rowe
 Tim F. Tunstall

 118 Exchange Street
 118 Exchange Street

 Chicopee, MA 01013
 Chicopee, MA 01013

 Phone: 413-594-8695
 Phone: 413-594-8695

 Fax: 413-598-8695
 TollFree: 800-423-5578

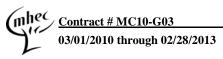
 Email: wrowe@tunstall-inc.com
 Fax: 413-598-8109

ME, VT, NH, CT, MA & RI

Email: tim@tunstall-inc.com

ME, VT, NH, CT, MA & RI

Brand: Dole	Warrar			
Motor, Electric & Parts	Air Vents	Α	32%	Discount off List
Brand: Keflex		Warrar	nty	
Motor, Electric & Parts	Pipe Expansion Products	Α	15%	Discount off List



Tunstall Associates, Inc.

Brand: Macon Balancing	Warra	Warranty				
Motor, Electric & Parts	Α	32%	Discount off List			
Brand: Macon Controls	Warranty					
Motor, Electric & Parts Self-Contained Valves		Α	50%	Discount off List		
Brand: Tunstall Steam Products		Warra	inty			
Motor, Electric & Parts	Capsules	Α	50%	Discount off List		
Motor, Electric & Parts	F&T Repair Kits	Α	50%	Discount off List		
Motor, Electric & Parts	Flate Plate Heat Exchanger	Α	50%	Discount off List		
Motor, Electric & Parts	Float & Thermostatic Traps	Α	50%	Discount off List		
Motor, Electric & Parts	Inverted Bucket Traps	Α	50%	Discount off List		
Motor, Electric & Parts	Pressure Action Pumps	Α	50%	Discount off List		
Motor, Electric & Parts	Thermal-Disc Traps	Α	50%	Discount off List		
Motor, Electric & Parts	Thermostatic Traps	Α	50%	Discount off List		
Brand: Watson McDaniel	·	Warra	inty			
Motor, Electric & Parts	Steam Specialties	Α	20%	Discount off List		

MHEC Contract #G-3

Expiration: 2/28/13

ELECTRIC MOTORS, PUMPS, AND CONTROLS

Addendum 1

BRAND ADDITIONS – CARRIER CORPORATION:

Carrier Corporation is adding the follow brands to their contract. No other vendor is on contract for these brands. Pricing is based off of Cost Plus, has been evaluated and is on file with the MHEC.

Brand	Category	Sub Category	Sub/Sub Category	Disc %	Min Order	FOB	Freight	Warranty
BAC	HVAC Equipment & Parts	Cooling towers < 500 tons	All	Cost + 21%	None	Origin	Included	1 year
Evapco	HVAC Equipment & Parts	Cooling towers < 500 tons	All	Cost + 21%	None	Origin	Included	1 year
Marley	HVAC Equipment & Parts	Cooling towers < 500 tons	All	Cost + 21%	None	Origin	Included	1 year
ва с	HVAC Equipment & Parts	Cooling towers =/> 500 tons	All	Cost + 11%	None	Origin	Included	1 year
Evapco	HVAC Equipment & Parts	Cooling towers =/> 500 tons	All	Cost + 11%	None	Origin	Included	1 year
Marley	HVAC Equipment & Parts	Cooling towers =/> 500 tons	All	Cost + 11%	None	Origin	Included	1 year

All other terms & conditions shall remain the same.

MHEC Contract #G-3 Expiration: 2/28/13

ELECTRIC MOTORS, PUMPS, AND CONTROLS

Addendum 2

NEW COMPANY NAME, ADDING A BRAND, SERVICE & INSTALLATION:

Scales Air Compressor/Industrial Technologies Inc. is now known as: Scales Industrial Technologies, Inc. In addition to the new company name Scales Industrial is adding service & installation on all their brands on contract at a rate of \$90.00/hour.

Brand	Category	Sub Category	Sub/Sub Category	Disc %	/lin Order	FOB	Freight
Manchester	Air	Compressed	Entire				Prepay/
Tank	Receivers	Air	Brand	20% markup	None	Origin	Add
		Service &					
Manchester	Air	Installation	Entire				Prepay/
Tank	Receivers	Labor	Brand	\$90.00/hr	None	Origin	Add

If you should have any questions regarding this contract please contact joanmiller@mhec.net.

All other terms & conditions shall remain the same.

MHEC Contract #G-3 Expiration: 2/28/14

ELECTRIC MOTORS, PUMPS, AND CONTROLS

Addendum 3

CONTRACT EXTENTION:

This contract is being extended for a period of one (1) year commencing March 01, 2013 and expires February 28, 2014. Carrier Corp., Delta Electro Power Inc., First Electric Motor Service Inc., & Tunstall Associates, Inc., have agreed to extend at the same discounts & pricing. The following vendors will no longer be on this contract:

- 1. Hampden Zimmerman
- 2. Johnstone Supply of Braintree KMF Supply Inc.

Capp USA, ENE Systems and Scales Industrial have improved their discount offers on the following brands:

VENDOR	BRAND	ORIGINAL DISCOUNT	NEW DISCOUNT OFFER
Capp USA	Belimo	55%	56%
Capp USA	Carrier	35%	36%
Capp USA	Cleaver Brooks	2%	3%
ENE Systems	Schneider	55%	58%
ENE Systems	TAC	55%	58%
FW Webb Co.	Johnson	60%	63%
FW Webb Co.	Honeywell	60%	63%
Scales Industrial	Airtek	10%	20%
Scales Industrial	Deltech	10%	20%
Scales Industrial	Domnick Hunter	10%	20%
Scales Industrial	Gardner Denver	10%	20%
Scales Industrial	Hankison	10%	20%
Scales Industrial	Manchester Tank	10%	20%
Scales Industrial	Powerex	10%	20%
Scales Industrial	Quincy	10%	20%
Scales Industrial	Zander	10%	20%

Questions regarding this contract can be addressed to joanmiller@mhec.net.

All other terms & conditions shall remain the same.

MHEC Contract #G-3

Expiration: 2/28/14

ELECTRIC MOTORS, PUMPS, AND CONTROLS

Addendum 4

CONTRACT EXTENSION:

This contract is being extended for a period of one (1) year commencing March 1, 2014 and expires February 28, 2015. All vendors have agreed to extend with the exception of Carrier Commercial Services and First Electric Motors. They will no longer be on contract effective January 29, 2014.

Questions regarding this contract may be addressed to joanmiller@mhec.net.

All other terms & conditions remain the same.